

CURRICULUM VITAE

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Personal Profile

An experienced Price Distribution team member with expertise in ATPCO and YQ/YR and experience working in a commercial environment in Revenue Management. A strong team player with experience in coaching and assisting stakeholders with all aspects of technical queries.

Professional Exposure

1) Jet airways India LTD as Fare distribution executive-

Duration: Since May 2015 – till date

- Loading fares and rule conditions through ATPCO and ensuring their quality checks of completed filings & testing expected results in CRS (Amadeus & Sabre).
- Coordinating with Pricing Team & directly reacting / implementing all business requirements such as YQ/YR, convenience Fees, streamlining process & best practice with standard coding & reacting to domestic marks on every subs.
- Handling YQ/YR various testing and coordinating with ATPCO for new carrier imposed fee.
- Working on SITA Airfare System to receive Fare Filing instructions.
- Carrying out day to day activity between our vender (TCS) including queries, con call, daily status, and filing.
- Handle critical filing from pricing prospect on priority.
- Implement last minute business requirements such as Tactical, Agent specific offers, in terms of revenue.
- Implementing last minute reactive (competing) filings with other carriers.
- Filing, investigating and resolving all related issues from Sales areas.
- Maintaining log of filing and issues of our vender (accuracy, TAT and SLA)

In addition to Fare distribution, in Feb 2019 took training of Pricing analyst for a month and now handling couple of markets along with day to day fare filing job.

Job Description in Pricing:

- Identify competitive price changes, perform analysis to determine and develop Jet Airways reaction and implement decisions.
- Handling Pricing and Distribution Actions for Tactical Fares, Year Round (Structural) Fares;
- Ensuring 'Fare Comparison' is maintained regularly for Competition/ Benchmark for OnD's;
- Performing varied types of analysis using tools like Infare, GDS and SITA;
- Analyzing fare proposals made by Sales, ensuring the same is in-line with the Company Policy, Yield, seat factor and also enhances revenue;
- Study and adapt to best practices used by industry leaders / bench mark carriers;

2) Associate at TATA consultancy service. (Since Feb 2013 till Apr 2015).

- As a member of SWISS International Airline (Pricing support) Updating Public, Private, Sales Action (Promo) and Corporate Fares with their respected rules condition and footnote. Also involve in Adhoc filing and maintaining status of that.
- Using Amadeus, Galileo, Sabre, Worldspan and SED (Customer's system) for doing next day check, same day check and QA.
- Doing Audits of Corporates and Adhoc filing.
- Promote (train) people as per agreed with client & Apply business requirements into ATPCO with help of colleges.
- Solving queries for internal/external & agents throw Amadeus/Sabre, also working as a shift in charge.
- Pull work & allocate work.
- Participate actively in all team activities and TCS activities.
- Learning and Development Spoke of team.

3) Associate at Accelya Kale Solutions Limited. (Since June 2011 till Jan 2013)

- As a member of TAM Air Line (Interline Inward Team) processing Flight Coupons, Excess Baggage and MCO's on SIS (Simplified Interline Settlement) as per SPA.
- Using AMADEUS and RATD for finding out the fares and Taxes.
- Capturing ticket entries create an involve routing and accept/reject them as per prorated value to billed airline.
- Significantly handling the day to day activities and co-ordinate with billing activities.
- Train new colleagues to the team and give them Refresher & solve their queries
- Doing Quality checks on the Work of other staff as and when required.
- Pull work & allocate work
- Participate actively in all team activities and Accelya activities.

EDUCATION QUALIFICATION:

QUALIFICATION	BOARD/UNIVERSITY	YEAR OF PASSING	CLASS
B.Com	MUMBAI	2010-11	FIRST
H.S.C.	MUMBAI	2007-08	SECOND
S.S.C.	MAHARASHTRA	2005-06	SECOND

ADDITIONAL QUALIFICATION:

- International Air Transport Association (IATA) Foundation from IITC (Thane).
- Diploma in Travel and Tourism
- Knowledge of Microsoft Office – Word, Excel, Power Point, Internet.
- Computer Typing Speed 25wpm.

PERSONAL DETAILS:

- Date of birth: 18/06/1991
- Marital Status: Married.
- Total Experience: 07 years.

DECLARATION:

I hereby declare that the information furnished above is true up to the best of my Knowledge and belief.

Date:

Place: Mumbai

Mohammed Suhail Kazi