

# KONE India

NOBODY COVERS INDIA LIKE KONE





110 years in business

Nobody Covers India like KONE

Across the country far and wide KONE serves you with a sense of pride

50+ SALES & SERVICE OFFICES

- FACTORY
- HO
- R&D CENTERS
- TRAINING CENTRES



A typical day at KONE

- > 1.3 million units in service
- > 600 orders booked
- > 500 units delivered
- ~ 70,000 maintenance visits
- ~ 500,000 customers
- Operations in > 60 countries
- We move > 1 billion people per day

**The Largest & Smartest Elevator Manufacturing Facility**

- State-of-the-Art, South and South East Asia's Largest & Smartest Elevator Manufacturing Facility in Tamil Nadu.
- Highly automated state-of-the-art machinery that ensures absolute precision and unmatched quality
- In-house gearless machine manufacturing that supports our commitment towards a greener, smarter world

A woman with long dark hair, wearing a light blue lace-trimmed blouse and blue jeans, stands on a shopping mall escalator. She is holding three colorful shopping bags (blue, red, and orange) in her right hand and a brown leather bag with a colorful patterned strap over her left shoulder. The background is a blurred, multi-level shopping mall with other people and bright lights. The text "KONE Health and Well-being Solutions" is overlaid in white on the lower left side of the image.

# KONE Health and Well-being Solutions

A man in a yellow sweater and a young girl in a pink jacket are riding an escalator. The man is holding the girl's hand. They are both smiling and looking towards the right. The background shows the metal structure of the escalator.

As the world enters the new normal, safe and clean environments will be a priority. KONE's health and well-being solutions will help ensure a smooth transition to this changing reality.

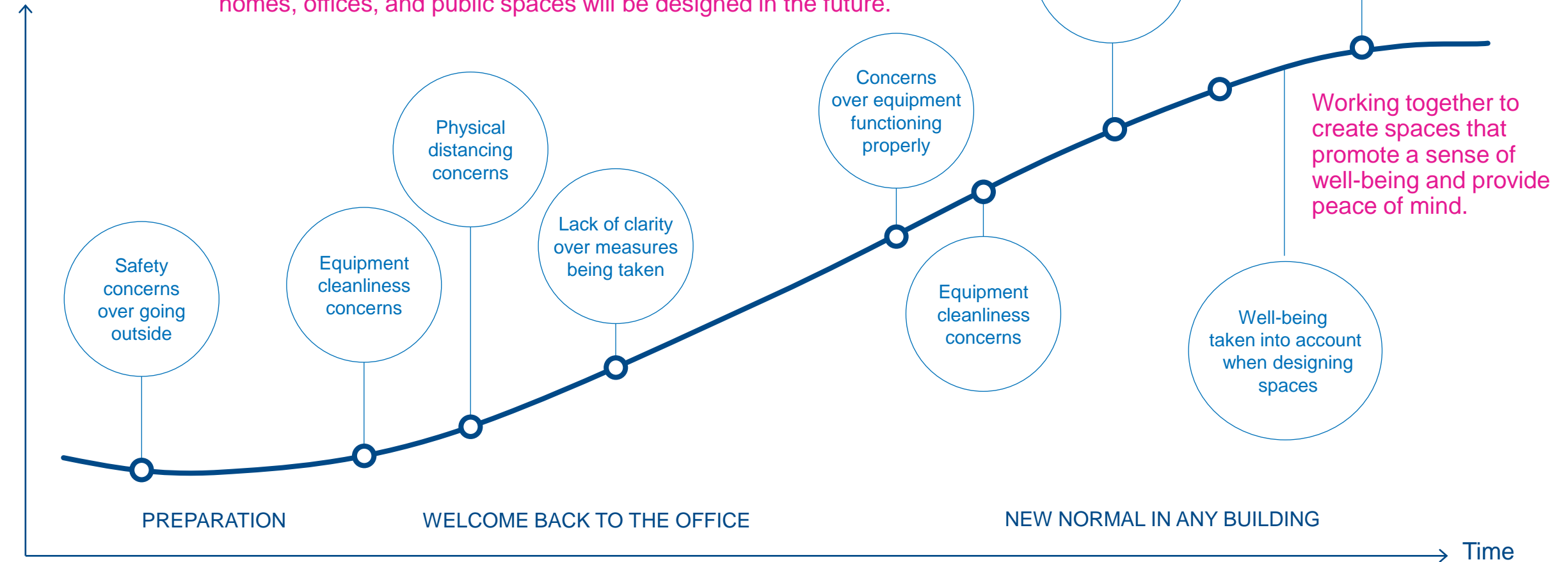
# Different phases our customers are facing now



## EVOLVING END-USER NEEDS

People Flow

The current situation will have implications for the way that homes, offices, and public spaces will be designed in the future.



# Health and Well-being solutions



Within each of these larger categories, we have a set of solutions that will support our customers

## Maintaining

*Keep your equipment smoothly running*

- KONE 24/7 Connected Services



## Moving

*Reduce need to touch surfaces & contributing healthy environment*

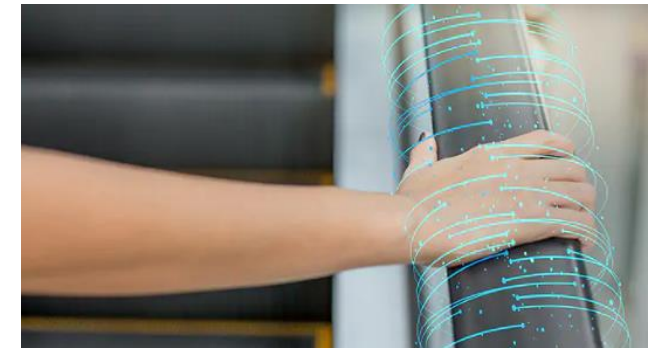
- KONE Elevator Call
- Social distancing solutions



## Help to prevent spread of Disease

*Support to promote health and safety*

- KONE Escalator Handrail Sanitizer
- KONE Elevator AirPurifier
- Cleaning & Disinfecting Surfaces
  - Elevator Car Cleaning solutions
  - Escalator Handrail Cleaning solutions

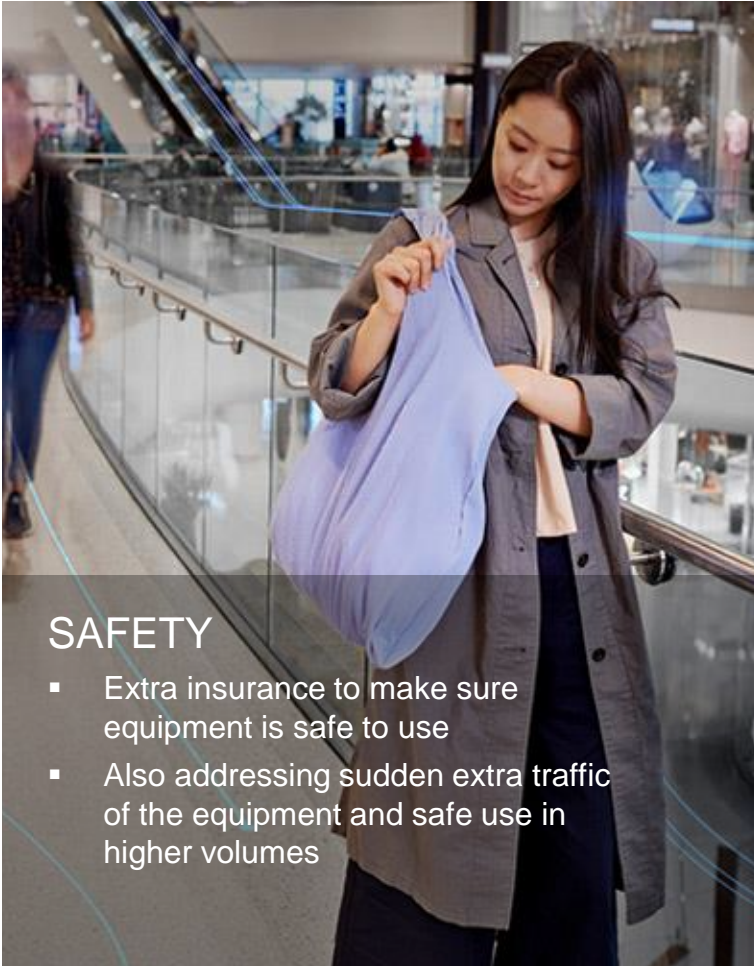


# KONE 24/7 Connected Services



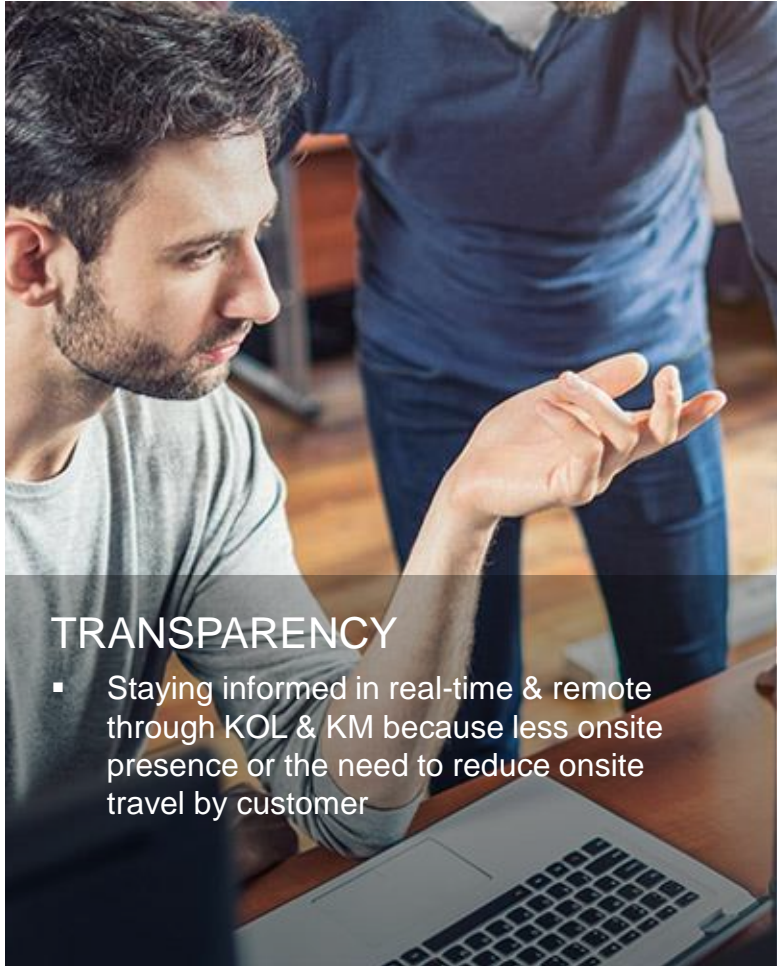
**INTELLIGENCE**

- Address possible increases in traffic
- Faster reaction to possible downtime
- Ability to focus only critical service actions and reduce non-critical on-site visits
- Contribute to better user experience and availability during this crisis in the building



**SAFETY**

- Extra insurance to make sure equipment is safe to use
- Also addressing sudden extra traffic of the equipment and safe use in higher volumes



**TRANSPARENCY**

- Staying informed in real-time & remote through KOL & KM because less onsite presence or the need to reduce onsite travel by customer

KONE Elevator call is a cloud based solution that allows the users to call the elevator with their smartphones using the most popular messaging platform.

## Touchless

- No need to touch any buttons inside the elevator or in the lobby
- Enhanced safety for end users

## Social Distancing

- Call the elevator while maintaining a safe distance from others

## User Friendly and Personalized Experience

- Call the elevator from the comfort of your smart phone
- Call the elevator while approaching the lobby



# KONE Elevator Call



# Social distancing solutions



## Elevator Floor Stickers

- Give passengers clear guidance where to stand in the elevator in terms of distancing.



## Elevator Capacity Adjustment

- Elevator load can be adjusted to the desired limit. When the full load is reached, elevator will bypass landing calls – not taking more passengers.

# KONE Escalator Handrail Sanitizer

Your UV-C self-cleaning solution for escalator and autowalk handrails

- KONE Handrail Sanitizer uses ultraviolet light to gradually disinfect handrails

## How it works?

- Exposure to ultraviolet radiation helps remove and inhibit the reproduction of microorganisms such as bacteria
- The process is chemical-free and happens automatically inside the escalator ensuring both your health and ride comfort
- Users are encouraged to hold the handrail by visible stickers supplied with the device
- Compatible with all KONE and non-KONE escalators and autowalks
- No impact to handrail lifetime or energy consumption



# KONE Elevator AirPurifier

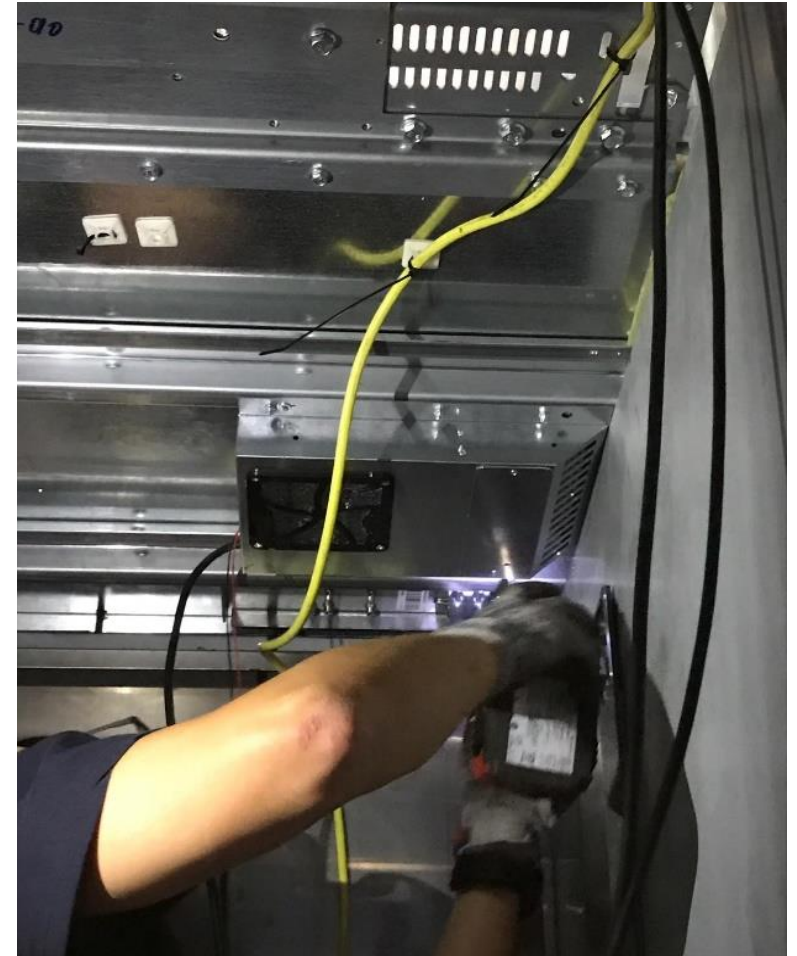


Enjoy a safer elevator ride through improved air quality, reduction of pollutants (bacteria, allergens) and odors

- Air purifier improves the air quality in the elevator cabin without using any chemicals
- Installed inside ceiling structure thus not visible for elevator users

## How it works?

- Advanced Photocatalytic Oxidation (PCO) process, destroying most of the pollutant (e.g. bacteria, allergens, odors)
- When exposed to UVC light, most of the microorganisms such as bacteria, yeasts and fungi are rendered harmless



Dedicated to People Flow™

