

Press Release

BIZNET DECEMBER 20, 2 018

One of the most Successful Fifth Edition of BIZNET initiated!

BIZNET - ULTIMATE business & networking Platform by CREDAI – MCHI for Real Estate Industry held on 20th December 2018, at Hotel Sofitel, BKC, Mumbai met with incredible success amidst the presence of over 142 well-known owners followed with their teams and procurement directors in the second session, & 25 Allied industry players offering innovation, technology, affordable green products etc.

CREDAI – MCHI hosted an extremely successful and well attended fifth edition of BIZNET – the Business & Networking event in Mumbai, living up to its objective of creating a highly interactive interface between Mumbai's well-known developers, Procurement heads and top Allied industry players.

Hotel Sofitel was abuzz where the allied industry brands showcased their premium lifestyle products and services. Thus efficiently fulfilling the objective of bridging the demand and supply of building/construction material industry and be a catalyst to bulk buying in real estate.

BIZNET began with traditional lamp – lighting ceremony amidst the august presence of past presidents Mr Mofatraj Munot, Mr Rajni Ajmera, Mr Pravin Doshi, Mr Mayur Shah- immd. Past President, Mr Nayan Shah – President, Mr Bandish Ajmera-Secretary, Mr Pritam Chivukla, Shri Jayesh Shah, KDU members, New Mumbai-Committee Members.

More than 160+ Purchase Heads were part of the second session, with the panel representing groups like Wadhwa group, Kalpataru Builders, L&T, Lodha Group, K Raheja Corp, Runwal Group, ATS, Kolte Patil and Prestige Group. Moderators were L&T Realty and ANAROCK.

Addressing the grand gathering **Shri Nayan Shah, President CREDAI-MCHI** said, "T'm very pleased and proud with the success of BIZNET 5.0. This is an excellent initiative by CREDAI – MCHI proposes to have a symbiotic relationship between the Suppliers of different products and the Developers. We hope that this kind of interface will eventually result in quality products at affordable prices for all the people of Mumbai-MMR. I wish BIZNET a grand success."



Speaking on the occasion, **Shri Rajeev Jain** said, "Driven by the positive scenario, CREDAI-MCHI hosted a very successful fifth edition of BIZNET so that developers and ancillary unit manufacturers could successfully contribute to the growth story of the city. it is really praiseworthy on part of CREDAI – MCHI for appreciating the innovations we have brought in"

T.D. Joseph, Business Head – CREDAI – MCHI, BIZNET said, "Mumbai developers and allied industry players came under one roof to discuss a wide range of products and services which are exclusive to our developer members. A very successful networking session followed by a cultivating panel discussion took place. It definitely created a win-win situation for both – Sellers & Buyers. Our vision is to create a transparent way to work hand-in-hand consistently and collaborate the elite developers with excellent vendors to establish valued customer-vendor relationship."

The prominent brands which participated were, Aluplast, Anchor by Panasonic, City Lift, Chowgule. Deceuninck, Built Supply, Eros Elevators, Fujitech, GreatWhite, Hafele, Hitachi, Huliot, Hybec, Jaquar, JSW Steel, Kerovit, Nitco, Dr Fix it, Qutone, RMC India, RR Kabel, Remson, Schindler and Sleek Kitchens

BIZNET is poised to become a very meaningful & prominent relationship building platform between the buyers & sellers.

The Panel discussion in the evening covered:

How industry will benefit going forward after RERA guidelines.

Managing cash flows, GST, New Procurement and use of technologies which enable the teams to transition from a focus on low cost to strategic entities that drive enterprise-wide value.

Everyone is a partner and no more a vendor so that is a good synergy between developers and vendors a complete win-win for all.

CREDAI – MCHI and Messe Frankfurt-India are strategic partners specially for the elevator industry and we are working towards creating the biggest elevator and real estate industry show.

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